



# Bristol Bay Native Corporation

## Compliance Training

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# Presented by

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# About PilieroMazza

PilieroMazza PLLC is a full-service law firm with offices in Washington, DC and Boulder, CO. We are most well known as a government contracting firm and for 25 years we have helped our clients navigate the complexities of doing business with the federal government. We also provide a full range of legal services including advice on corporate, labor and employment, SBA procurement programs, and litigation matters. Our clients value the diverse array of legal guidance they receive from us and our responsiveness as we guide their growth and secure their success.

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- Government Contracting
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# Update on the 8(a) Program

- Changes to the application process
- Challenges to the program
- Future of the program as it compares to HUBZone
- Sole-source authority
- Challenges to the program and the administration's response

# Leveraging the Mentor Protégé Program

- Graduated subsidiaries represent a wealth of knowledge, experience and resources
- How to leverage that experience to partner with Tribes, NHOs and other socio-economic small businesses
- What's in it for me?
- Does Guam represent an opportunity?
- Navajo Nation EPA Superfund?

# Growth Through Acquisition

- Conducting a gap analysis and determining how an acquisition can leap frog organic growth
- Strategic acquisitions can:
  - Target specific vehicles
  - Agency relationships
  - Past performance
  - Etc.

# Reducing Unnecessary Regulatory Burden, Comments to SBA

- Stability for the HUBZone program
  - Designated areas and employee requirements
  - Compliance at time of offer (vs. offer and award)
- Improvements to the 8(a) program
  - Remove/clarify requirements for size representation for 8(a) schedule task orders
  - Clarifications on waiver of T for C requirements on change of ownership
  - Simplify and streamline continuing eligibility requirements (exclusion of 8(a) business from total asset test, excessive withdrawals requirement is redundant)
- Certification requirements on task orders issued under schedules, GWACs and IDIQs
- Re-certification requirements on mergers and acquisitions
- Consistency across all programs (ownership, control, size, JV requirements, etc.)

# Questions?

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