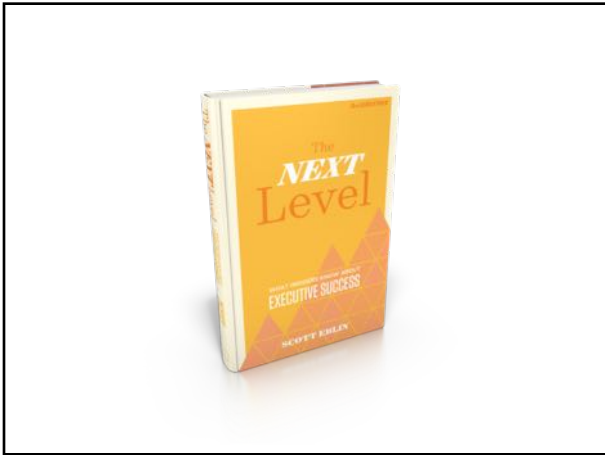


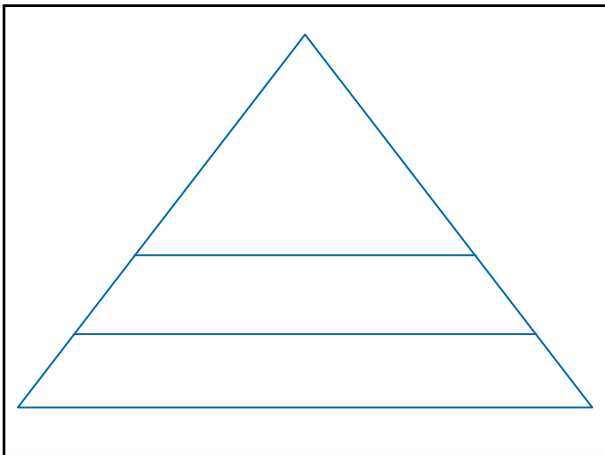
NEXT LEVEL LEADERSHIP

Bristol Bay Native Corporation
Leadership and
Compliance Conference





LEADERSHIP
PRESENCE =

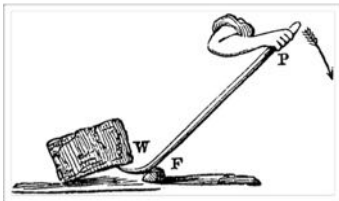


ENGAGE YOUR COLLEAGUES

LEVERAGE YOUR TEAM

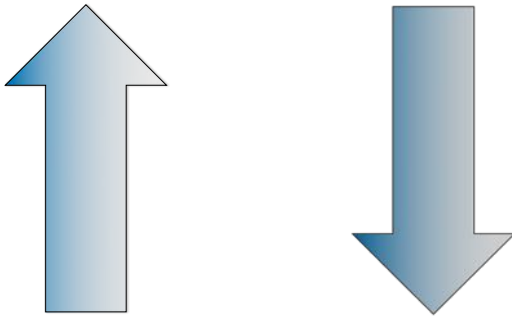
GETTING STUFF DONE: IT'S ALL ABOUT THE LEVERAGE

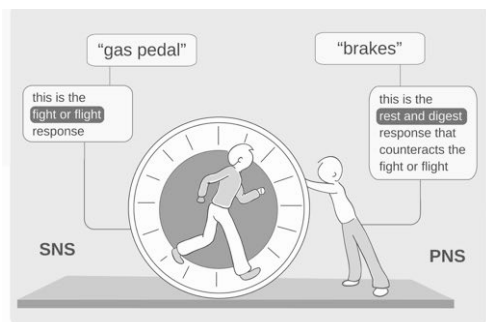
A critical question for leaders...



MANAGE YOURSELF

THE IMPACT OF CHRONIC FIGHT OR FLIGHT









How are you **at your best**?

What are the **routines** that make it more likely that you'll show up at your best?



PHYSICAL



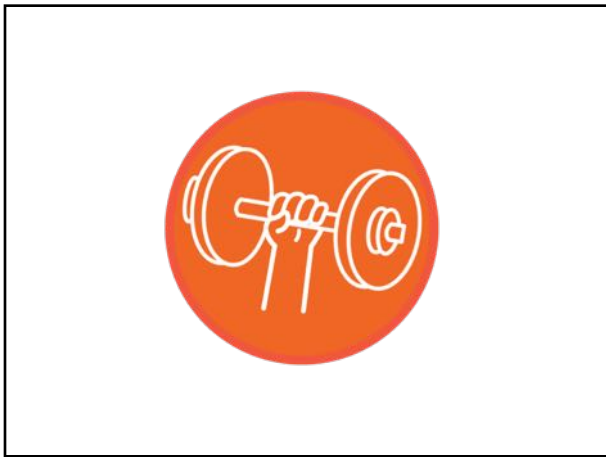
SPIRITUAL

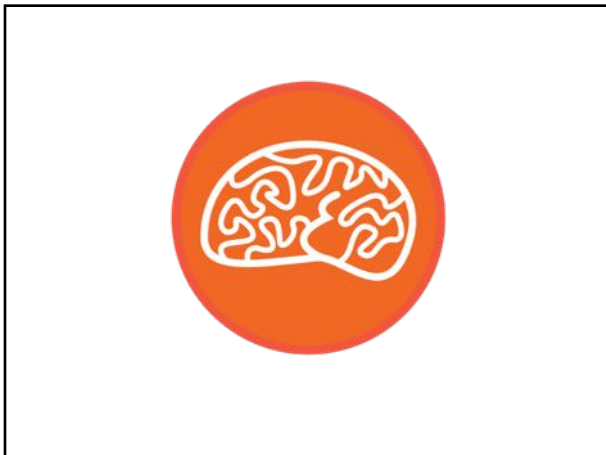


MENTAL



RELATIONAL









What are the **outcomes** that you hope to see in the 3 big arenas of life?



HOME



WORK



COMMUNITY

STAY CONNECTED



- E-mail: scott@eblingroup.com
- Web Site and Newsletter Sign-Up: eblingroup.com
- Blog: eblingroup.com/blog
- LinkedIn: Scott Eblin
- Twitter: [@ScottEblin](https://twitter.com/ScottEblin)

NEXT LEVEL MODEL OF LEADERSHIP PRESENCE

	PICK UP	LET GO OF
PERSONAL PRESENCE	Confidence in your presence	Doubt in how you contribute
	Regular renewal of your energy and perspective	Running flat out until you crash
	Custom-fit communications	One-size-fits-all communications
TEAM PRESENCE	Team reliance	Self reliance
	Defining what to do	Telling how to do it
	Accountability for many results	Responsibility for a few results
ORGANIZATIONAL PRESENCE	Looking left, right, and diagonally as you lead	Primarily looking up and down as you lead
	An outside-in view of the entire organization	An inside-out view of your function
	A big footprint view of your role	A small footprint view of your role

CHECKLIST FOR SHIFTING FROM “ME” TO “US”

	Never (0)	Sometimes (1)	Always (2)
<input type="checkbox"/> I work out of my silo			
<input type="checkbox"/> I focus on the BBNC bigger picture			
<input type="checkbox"/> I share my resources for the greater good			
<input type="checkbox"/> I connect my work with the work of others			
<input type="checkbox"/> I look at my work from others’ perspectives			
<input type="checkbox"/> I think about things from an “us as the leadership team” perspective			
<input type="checkbox"/> I help my team understand the bigger context for their work			

TOTAL =

SCRIPT FOR YOUR LISTENING TOUR

- What outcomes will make this year successful for you?
- What's the biggest thing you need to accomplish to do that?
- What difference would that make?
- What kind of help or information do you need to make that happen?
- Here's how I think I might be able to help...
- How and when should we follow up?



The Life GPS® helps determine your most important goals and sets you on a course to reach them. Get started by clarifying the core characteristics that represent you at your best, the routines that will reinforce peak performance and the outcomes that you hope to create in the three main arenas of life.

AT YOUR BEST

ROUTINES



PHYSICAL



SPIRITUAL



MENTAL



RELATIONAL

OUTCOMES



HOME



WORK



COMMUNITY