

# Recommended Reads for Leaders

Tim Sanders

## ***Give And Take: A Revolutionary Approach To Success by Adam Grant***

<http://amzn.to/2ep9kMS>

A follow up to Love Is the Killer App about why truly generous people succeed.

## ***Multipliers: How The Best Leaders Make Everyone Smarter***

<http://amzn.to/10suRfE>

This book is for managers who want to take mentorship and knowledge to the next level – bringing out the best in everyone that works for them.

## ***Primal Leadership: Unleashing the Power of Emotional Intelligence by Daniel Goleman***

<http://amzn.to/2eMktWd>

This is the follow up to Goleman's HBR article that greatly expands why mood state predicts enterprise performance, how to spot why it goes sour and how to lead it to the positive.

## ***Drive: The Surprising Truth About What Motivates People by Dan Pink***

<http://amzn.to/2faagwX>

This book reveals research that contradicts the notion that people are motivated by making money. Key levers for employee engagement include: Self-Direction, Mastery and Purpose. Great insights for managers/owners.

## ***Crucial Conversations: Tools For Talking When the Stakes Are High***

<http://amzn.to/2dQEqMN>

Offers ways to deal with delivering criticism, bad news, challenges and other not-so-pleasant messages with a sense of emotional intelligence.

## ***Team of Teams: New Rules For Engagement for a Complex World***

<http://amzn.to/2dEi8KR>

General Stanley McCrystal offers a paradigm shifting view into how leaders can solve complexity by organizing networks of teams. "It takes a network to defeat a network!"